## BEFORE THE ARIZONA CORPORATION 2 IN THE MATTER OF THE APPLICATION ) 3 OF STARWOOD SOLAR I, L.L.C., IN ) DOCKET NO. CONFORMANCE WITH THE REOUIREMENTS) L-00000MM-09-0446-00150 OF ARIZONA REVISED STATUTES §§ 40-360, et seq., FOR A 5 CERTIFICATE OF ENVIRONMENTAL ) CASE NO. 150 COMPATIBILITY AUTHORIZING CONSTRUCTION OF A 290 TO 365 MEGAWATT SOLAR THERMAL POWER PROJECT AND A 500kV TRANSMISSION LINE ORIGINATING AT THE PLANNED STARWOOD SOLAR I SUBSTATION TO THE PLANNED AND PERMITTED DELANY SUBSTATION AND INCLUDING A 500kV TRANSMISSION LINE FROM THE 10 PROPOSED STARWOOD SOLAR I SUBSTATION TO THE EXISTING 11 HAROUAHALA GENERATING STATION SWITCHYARD IN MARICOPA COUNTY, 12 )OPEN MEETING ARIZONA. 13 Arizona Corporation Commission DOCKETED Phoenix, Arizona 14 DEC 2 2 2009 December 15, 2009 15 Date: DEC 2 2 2009 DOCKETED BY Filed: 16 17 18 REPORTER'S TRANSCRIPT OF PROCEEDINGS AGENDA ITEM NO. 6 19 20 ARIZONA REPORTING SERVICE, INC. 21 Court Reporting Suite 502 2200 North Central Avenue 22 ORIGINAL Phoenix, Arizona 85004-1481 23

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| 1        | BE IT REMEMBERED that the above-entitled and                   |
|----------|--|
| 2        | numbered matter came on to be heard at Open Meeting            |
| 3        | before the Arizona Corporation Commission, in Hearing          |
| 4        | Room 1 of said Commission, 1200 West Washington Street,        |
| 5        | Phoenix, Arizona, commencing at 12:00 p.m. on the 15th of      |
| 6        | December, 2009.  |
| 7        |  |
| 8        | BEFORE: KRISTIN K. MAYES, Chairman                             |
| 9        | GARY PIERCE, Commissioner PAUL NEWMAN, Commissioner            |
| 10       | SANDRA D. KENNEDY, Commissioner BOB STUMP, Commissioner        |
| 11       |  |
| 12       | APPEARANCES:   |
| 13       | For the Line Siting Committee:                                 |
| 14       | Mr. Eberhart   |
| 15       |  |
| 16       | For the Starwood Solar I, L.L.C.                               |
| 17       | Mr. Kenneth C. Sundlof, Jr. Mr. Brad Nordholm                  |
| 18       | Mr. Jerry Smith  |
| 19       | For the Arizona Corporation Commission:                        |
| 20       | Mr. Steve Olea   |
| 21<br>22 | COLETTE E. ROSS  |
| 23       | COLETTE E. ROSS<br>Certified Reporter<br>Certificate No. 50658 |
| 24       |  |
| 25       |  |

- 1 CHMN. MAYES: Let's go ahead and get started
- 2 with Case 150.
- Mr. Sundlof, you are doing double duty, I guess,
- 4 today.
- 5 MR. SUNDLOF: I am.
- 6 CHMN. MAYES: It is your line siting day at the
- 7 Commission.
- 8 We will have Mr. Eberhart give a brief overview
- 9 and then we will go to the parties.
- 10 MR. EBERHART: Thank you, Madam Chairman,
- 11 Commissioners. Case No. 150 is Starwood Solar I.
- 12 Hearings were held over two days, October 26 and 27th,
- 13 at Litchfield Park, Arizona. The hearings included an
- 14 opportunity for public comment. The Committee did not
- 15 in this case take a tour of the site.
- 16 The applicant is Starwood Solar I, L.L.C. and
- 17 the project entails construction of a solar thermal
- 18 electric facility with a nominal output of 290
- 19 megawatts, construction of approximately a
- 20 three-and-a-half-mile 500kV transmission line from the
- 21 facility substation to the future Delany substation
- 22 which was sited in Case No. 128. Also, part of the
- 23 application was a new substation on the site to convert
- 24 power from 138kV to 500kV. And third, and perhaps
- 25 Mr. Sundlof could verify, part of the application was a

- 1 short possible 500kV line to connect between the site
- 2 and the existing Harquahala plant.
- The facility is to be located about 75 miles
- 4 west of Phoenix and about a mile and a half south of
- 5 I-10 on the southwest corner of 491st Avenue and Salome
- 6 Highway. It is an L shaped property, 1920 acres, which
- 7 would feature about 3500 solar collectors, two steam
- 8 turbine generators and thermal energy storage.
- 9 As the record indicated, a PPA had not been
- 10 consummated yet between the applicant and APS. That may
- 11 have changed by now, I do not know, but there was
- 12 proposed to be a 30-year PPA with APS.
- As far as issues with the project, groundwater,
- 14 it will use some groundwater. It is not located within
- 15 the AMA. It is located within what is called the
- 16 Harquahala irrigation nonexpansion area. The water will
- 17 be provided to the facility from new wells. There
- 18 are -- the site is existing agricultural. The
- 19 irrigation wells will be capped. They project annual
- 20 water consumption of 2,313 acre feet, perhaps as much as
- 21 3,000 acre feet of water per year. Significant analysis
- 22 was done of the water table in the area. It is
- 23 projected to decline about a foot and a half per year
- 24 over a 30-year period, which would be less decline of
- 25 the water table than if it were allowed to remain

- agriculture or developed as residential property. 1
- Need for the project was established. It will 2
- 3 provide reliable, clean solar power to Arizona Public
- The impact on the environment, there is about 4
- 5 three houses located within a half mile of the plant;
- although, I believe only one of them has anybody living
- There is no others within a mile of the plant. 7 in it.
- 8 It is a very isolated location.
- As far as the power line, there were three 9
- 10 alternative routes proposed but the Committee approved
- the preferred alternative, approximately 150 foot high 11
- poles within a thousand foot corridor. And the reason 12
- 13 there was a preferred alternative that was not
- collocated -- there is an existing 500kV line along the 14
- south edge of the plant. The transmission line was not 15
- collocated there because there is a WECC, I don't know 16
- if it is a policy or a preference, that 500kV lines not 17
- be located within the same corridor, within, within the 18
- span lengths of the -- between the power poles. 19
- corridor, the spans would have had to have been about a 20
- thousand feet wide. So it didn't make sense to require 21
- that they be collocated. 22
- 23 That corridor, the existing line is located on
- what is called the Thomas Road alignment, which that's 24
- an extension of Thomas Road here all the way out to 25

- 491st Avenue.
- So with that, I will be glad to answer any 2
- 3 questions.
- CHMN. MAYES: Thank you, Mr. Eberhart.
- 5 And what I would like to do, Commissioner
- Newman, is, before we start asking questions, if we 6
- could just take the applicant first. 7
- And before we do that, do we have anyone here to 8
- make public comment? 9
- 10 (No response.)
- CHMN. MAYES: Okay. Seeing none, Mr. Sundlof, 11
- if you would like to go ahead and make some opening 12
- 13 statements.
- MR. SUNDLOF: Thank you, Chairman Mayes, 14
- Commissioners. I am Kenneth Sundlof with Jennings 15
- Strouss & Salmon. I am representing Starwood Solar I. 16
- Again Mr. Eberhart did a tremendous job of 17
- introducing the project and has talked about the major 18
- features of the project. The thing I want to emphasize, 19
- this project is a home run. I mean it is, it is in a 20
- great location for sunshine. It is supported by the 21
- community. It is on existing ag land. It will result 22
- in less water use. It is close to existing 23
- transmission. And it is clean solar energy. We even 24
- had the environmental community supporting this project. 25

- 1 Sandy Bahr from the Sierra Club testified in support of
- 2 the project. We had one intervenor in the case and that
- 3 was an adjacent property owner who was supportive of the
- 4 project also. There were no public comments in
- 5 opposition.
- The open house for the project was well
- 7 attended. Most of the people there were more interested
- 8 in jobs than interested in whether or not this project
- 9 was environmentally compatible. There is only one home
- 10 within, as Mr. Eberhart mentioned, only one home in the
- 11 area. Well, there are three homes but only one that
- 12 seems to be lived in. And that gentleman came to the
- 13 open house and seemed to be fine with the project. And
- 14 we showed some views of that gentleman's view of the
- 15 project.
- The project is actually aesthetically pleasing
- 17 because of the large fields of solar mirrors that kind
- 18 of present a horizontal feature as opposed to other
- 19 kinds of power plants. And it is sponsored by a very
- 20 real and viable entity, Starwood Capital. I have with
- 21 me seated to my right Mr. Brad Nordholm, who is the
- 22 chief executive officer of Starwood Capital. And he has
- 23 come to answer your questions, which I know what they
- 24 are going to be. Mr. Nordholm will talk about --
- 25 CHMN. MAYES: Do you know what they are all

- 1 going to be?
- MR. SUNDLOF: I don't know what they are all
- 3 going to be.
- 4 CHMN. MAYES: Okay.
- MR. SUNDLOF: But I suspect and the reason we
- 6 have Mr. Nordholm here is that you will be interested in
- 7 knowing what is the status of the negotiation with SRP
- 8 and whether this project is viable or not. And those
- 9 are really good questions. And, you know, we, of
- 10 course, expect you will ask them.
- These projects aren't easy to do. That's why
- 12 you don't see -- if this were existing now, it would be
- 13 the largest in the world. We don't see them popping up
- 14 all over the place. There are a lot of risks involved
- 15 and financing difficulties, risks in procurement in
- 16 getting these things to happen.
- 17 We have now, and I think Mr. Nordholm will say,
- 18 the project that's the farthest along of any of them in
- 19 the western United States. And it is scheduled to, I
- 20 mean it is going to go forward. He is going to discuss
- 21 to you the steps that they are taking.
- The APS PPA had to be cancelled not because of
- 23 SRP, not because of APS, but because of difficulties in
- 24 the procurement contracts, the engineering procurement
- 25 and construction contracts and some of the glitches

- 1 there. APS is still interested. Starwood Capital is
- 2 still interested with APS. And as late as last week
- 3 they are still discussing a revised PPA for the project.
- 4 So in conclusion, I think I will let
- 5 Mr. Nordholm answer your questions about Starwood
- 6 Capital's intentions. And I will recommend to you the
- 7 CEC is a great opportunity for Arizona.

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- 8 CHMN. MAYES: Great. Thank you, Mr. Sundlof.
- And thank you, Mr. Nordholm, for being here.
- 10 Let me just start off by getting into this issue, if my
- 11 colleagues will allow me to.
- 12 COM. NEWMAN: Madam Chairman, the only thing,
- 13 Mr. Eberhart wanted to say something.
- 14 CHMN. MAYES: Oh, yes. Sorry, David. Go ahead.
- MR. EBERHART: Madam Chairman, just to provide a
- 16 couple more highlights of the project that I forgot to
- 17 mention, the project cost will be, it was on the record,
- 18 was between 1.7 billion and \$2 billion. The start-up is
- 19 proposed to be 2013 with electric power generation 2014.
- 20 At its peak the project would provide 7,724 jobs to
- 21 Arizona and, on the environmental side, will eliminate,
- 22 projected to eliminate 490,000 tons per year of carbon
- 23 emissions. So, as Mr. Sundlof said, it seemed to the
- 24 Committee very much a win/win situation.
- 25 CHMN. MAYES: Okay. Thank you, Mr. Eberhart.

- Mr. Sundlof or Mr. Nordholm, let me ask you, 1
- let's just talk about the PPA situation. I know it was 2
- 3 not obviously Starwood that walked away from the
- arrangement with Lockheed Martin, that was Lockheed 4
- Martin, thus really throwing a monkey wrench into it. 5
- Mr. Sundlof, I think, is putting the best possible spin 6
- on the situation. But that is my understanding from the 7
- record what -- and from, from the record that's my 8
- understanding of what happened. 9
- On page 63 and 64 and 65 of the record, I think 10
- Chairman Foreman is asking some questions, asking for 11
- clarity on the EPC issue. The witness, I think for the 12
- 13 applicant, stated that Starwood hoped to complete and
- receive final permits mid May to mid June and that they 14
- stated as, quote, as soon as we have clarity on our EPC, 15
- I presume they meant the replacement EPC for Lockheed 16
- 17 Martin, which should be within the next few weeks, we
- will resume discussions with Arizona utilities and, as I 18
- previously mentioned, our first stop will be Arizona 19
- Public Service Company. Although you go on to mention, 20
- the witness goes on to mention that you are in 21
- 22 discussions with other Arizona utilities as well.
- you stated later on page 64 that you believe there would 23
- be a, I think, a PPA mid December. And it is mid 24
- December. So do we have a PPA and do you have an EPC 25

- replacement contractor?
- MR. SUNDLOF: I would like to ask Mr. Nordholm 2
- 3 to respond to that.
- CHMN. MAYES: Okav.
- MR. NORDHOLM: First let me say, Madam Chair, I 5
- am very pleased to be here. Commissioners, I am very 6
- pleased to be here. My name is Brad Nordholm. I am CEO 7
- 8 of Starwood Energy Group Global from Connecticut.
- We have invested nearly two years of effort in 9
- this project. And, as Mr. Sundlof said, we remain very, 10
- very enthused about this project. We believe this can 11
- be among the first, if not the first, large scale 12
- concentrated solar thermal plant in the western states, 13
- really in the United States, to move forward based on 14
- where we are in the permitting transmission interconnect 15
- and other credit paths for the project. 16
- 17 Madam Chairman, in direct response to your
- question, we do not have a PPA as of today. And let me 18
- 19 provide some background.
- The testimony that you cited talked about our 20
- efforts at the time of the Siting Committee hearings to 21
- secure alternative energy and procurement construction 22
- contracts. And I am pleased to report that those 23
- efforts are moving very well. The two-week, the 24
- two-week timetable that I cited in the siting board was 25

- 1 to engage in new engineering procurement construction
- 2 negotiations. And while they are not resolved, which is
- 3 why we don't have a PPA, they are very well underway.
- What has happened in the last two years that we
- 5 have been pursuing this and other concentrator solar
- 6 thermal projects in the western part of the United
- 7 States is that some of the leading engineering
- 8 procurement construction firms in the world that have
- 9 investment grade credit ratings, which we believe is a
- 10 prerequisite for financing, and that have the
- 11 engineering prowess, including molten salt storage, to
- 12 build a project like this have shifted from a position
- 13 of not being interested or ready to participate to now
- 14 being very interested and very ready.
- And so subsequent to the Siting Committee
- 16 hearings, we were able to engage four which we narrowed
- 17 to three engineering procurement construction firms and
- 18 in tense negotiations. And as of today we have
- 19 exchanged detailed term sheets. We are meeting with one
- 20 of them in all day sessions with their senior management
- 21 team this Thursday and another one of the viable
- 22 finalists next Tuesday.
- These are very large, complicated contracts and
- 24 so it does take awhile. It is not something we can do
- 25 on a standard form legal agreement in a matter days. It

- is a matter of weeks and even months of negotiating it. 1
- But I am more encouraged today than I even was at the 2
- time of the Siting Committee meetings that there are and 3
- we will have viable EPC contractors for this project.
- CHMN. MAYES: And is that, is that because you 5
- have indicated -- do you think that's because -- well, I 6
- don't want to go outside the record, but I think this 7
- 8 issue is discussed in the record. One of the changes
- that was made is that the CEC allows for this to be 9
- broken up into two basically blocks, 145 as I understand 10
- it, 145 megawatts each. 11
- I think in the record you discussed the, in the 12
- 13 record indeed you do discuss the possibility that you
- won't use thermal CSP and that you might use 14
- photovoltaics, which to my understanding that's more 15
- financable these days. And I do think it is fair for us 16
- to discuss this issue of the viability of the project. 17
- So is that, is that the case? I mean these 18
- other EPC firms, the Lockheed Martin replacements, for 19
- lack of a better term, are more willing to look at it 20
- because you have, in the CEC you have this, this 21
- duality. 22
- MR. NORDHOLM: Our conversations with these EPC 23
- contractors are focused solely on concentrator solar 24
- thermal. There are many firms that are willing and able 25

- 1 to build photovoltaic projects and that's a much easier,
- 2 much more easily financed form of construction. But
- 3 based on our conversations with Arizona utilities,
- 4 beginning first and foremost with APS, we understand
- 5 that the performance attributes of concentrator solar
- 6 thermal, the ability to generate during cloud cover, the
- 7 ability to generate during a storm, the ability to hold
- 8 thermal energy overnight, probably most importantly,
- 9 most valuable, the ability to store and generate
- 10 electricity in the 5:00, 6:00, 7:00, 8:00 p.m. range,
- 11 particularly in August and September when the sun is
- 12 setting a little earlier but the air conditioners are
- 13 still running, that those performance attributes are
- 14 very much needed here. So our sole focus is on
- 15 concentrator solar thermal at this point. We wish that
- 16 that not preclude photovoltaic in the future but that's
- 17 the focus.
- 18 And in response to your other point, yes, the
- 19 plant was always designed as essentially two 145
- 20 megawatt blocks. We asked the siting board and are
- 21 asking you to approve it so that we can actually build
- 22 it in two phases. And, yes, that does make it easier
- 23 from an engineering procurement construction standpoint
- 24 as well as financing.
- 25 CHMN. MAYES: Okay. So the 145 megawatt blocks

- would be CST blocks? 1
- 2 MR. NORDHOLM: Yes.
- CHMN. MAYES: Okay. The other, the discussion 3
- was really interesting in the Siting Committee. And a 4
- 5 number of fascinating issues came up, everything from
- the world supply of molten salt and where that comes 6
- 7 from. I didn't know it came from Chile and Israel, so I
- learned that when reading the transcripts, fascinating. 8
- And I don't know if it was you or another 9
- witness who talked about your belief that, as these 10
- projects get, start to get built, as they start to get 11
- 12 closer into viability, that the worldwide production of
- molten salt will increase. 13
- For either of you, and again please focus on the 14
- record, you know, one of my concerns is that we have a 15
- lot of projects right now. And I think this issue was 16
- 17 addressed in the record. There are a number of projects
- out there right now vying for that salt. And, you know, 18
- it is your view and was there testimony in the record 19
- that you are going to get it and not somebody else? 20
- MR. NORDHOLM: Yes, although there is 21
- 22 uncertainty. If the few suppliers were to be flooded
- with orders from multiple projects at one time, it could 23
- become an issue. But, and let me hasten to add that 24
- there are other components that go into CST projects 25

- where the worldwide level of production is also small 1
- relative to not current demand but potential near-term 2.
- demand. For example, the receivers that are on the 3
- troughs is an example. 4
- So there are logistics and supply challenges 5
- with these projects. My strong confidence that we can 6
- manage these is based on the fact that I believe that we 7
- can be among the first, if not the first, to be placing 8
- orders. And that's because of the status of the land, 9
- the environmental surveys, the water at this particular 10
- site, the time we have been working on this, the 11
- viability of us as a sponsor candidly, the increasing 12
- confidence that we are having in the openness of the 13
- credit markets. These things all line up to make us 14
- highly confident that this project can move ahead and, 15
- in response to your statement, to essentially be first 16
- in line. 17
- CHMN. MAYES: Mr. Eberhart -- and then I will go 18
- to Commissioner Newman -- or for Mr. Sundlof as well, I 19
- read the record, but sometimes I do miss things. So in 20
- 21 the record, was there testimony about whether dry
- cooling or hybridized dry cooling would be an 22
- appropriate technology in this case? Was that ever 23
- addressed by anyone? I know the water consumption issue 24
- was clearly addressed in the case. But were there 25

- technology, were there questions about possible
- alternative technologies? 2
- 3 MR. EBERHART: Madam Chairman, my recollection
- is Sandy Bahr from the -- I don't know --4
- 5 CHMN. MAYES: Sierra Club.
- MR. EBERHART: -- Sierra Club --
- CHMN. MAYES: She raised that? 7
- MR. EBERHART: -- raised that. 8
- COM. NEWMAN: You can't even utter that word. 9
- MR. EBERHART: I couldn't utter it on the 10
- record. Madam Chairman, there was testimony, I believe, 11
- 12 that it was not appropriate for this type of facility.
- Perhaps Mr. Sundlof's memory of that testimony is better 13
- than mine. 14
- CHMN. MAYES: Yes. And I apologize, I just 15
- missed it. 16
- 17 Mr. Sundlof.
- MR. SUNDLOF: Chairman Mayes, thank you. 18
- was testimony by the project manager, Mr. Rich Weiss, 19
- about the economics of dry cooling. And basically in a 20
- nutshell, if production is down about 9 percent, that 21
- 22 affects the economic viability of the project. And it
- is for that reason that the project chose this existing 23
- agricultural land, in order so that we could present a 24
- net water use reduction to you for the project. It is 25

- 1 much more viable to do the wet cooling at this point.
- 2 CHMN. MAYES: Okay. And certainly this issue, I
- 3 am sure, would get different play in different cases. I
- 4 mean obviously this is an area where the record shows
- 5 there is, you know, there is going to be less, you know,
- 6 basically flipping former agricultural land and there
- 7 will be less water use than the prior use. And I am
- 8 sure the issue of dry cooling would take on greater
- 9 import if you did not have that circumstance. And I
- 10 have no doubt that the Committee will be faced with that
- 11 circumstance not too long in the future.
- 12 Commissioner Newman.
- 13 COM. NEWMAN: Madam Chairman, I know you want to
- 14 break in around five minutes and I had more than five
- 15 minutes of questions.
- 16 CHMN. MAYES: Why don't you go ahead and start.
- 17 COM. NEWMAN: But in order to make the
- 18 transition a smooth one, I, off the record I commented
- 19 that you stole one of my questions when you asked about
- 20 dry cooling.
- 21 But it is in the record that on page 95 that dry
- 22 cooling would increase costs by 9 percent. And it was
- 23 one of the questions that I wanted to ask both the
- 24 Committee and actually I prefer Mr. Nordholm actually
- 25 ask this question -- answer this question, and his

- 1 attorney, because I think that this is an issue. And if
- 2 there is anything that I sort of demure on, it would be
- 3 this issue, given the size of the plant, the future of
- 4 the Harquahala Valley and how important this water
- 5 source is going to be for Arizona's future. So I guess,
- 6 you know, give me your company's position on this first,
- 7 and then I have other questions on this point.
- 8 MR. NORDHOLM: I think there are two aspects of
- 9 it. First, I think it has been pointed out very well.
- 10 We deliberately sought out cultivated land where we
- 11 would be using less water than the current use. And
- 12 that's the case with this site. And the replenishment
- 13 studies and others, which I think are well documented,
- 14 you know, we see a net advantage to the water resources
- 15 having this plant on this land rather than the current
- 16 agricultural use.
- 17 But I would like to comment on the other aspect
- 18 of it, which is the 9 percent difference in cost. It is
- 19 a competitive marketplace. And so when we propose PPA
- 20 pricing to a utility, we are doing so with what we
- 21 believe to be our capital costs of the project and our
- 22 financing for the project. And we then analyze that
- 23 very carefully to see how low a PPA price can we bid and
- 24 still have an economically viable project.
- And so when we first proposed this project to

- 1 APS, we did so assuming that it would be a wet cool
- 2 project of this configuration. And we proposed pricing
- 3 that reflected that configuration. If there had been a
- 4 requirement, for example, of dry cooled, dry cooling and
- 5 the commensurate higher cost, that would have been a
- 6 factor in the bid. And there also in a competitive
- 7 marketplace is not only the question of the price of the
- 8 PPA relative to what our competitors might offer but the
- 9 price of the PPA relative to conventional sources of
- 10 generation which ultimately become a consideration in
- 11 this analysis and certainly for you in setting and
- 12 implementing important policy here in Arizona. So
- 13 because of our confidence in the site, we bid it as
- 14 basically a wet cool project. And those are the reasons
- 15 that went into it.
- 16 COM. NEWMAN: Madam Chairman, if you don't mind,
- 17 this -- I would really like to delve into this.
- 18 CHMN. MAYES: Sure. Do you want to take a break
- 19 now and come back?
- 20 COM. NEWMAN: Yes, sure, that would be fine.
- 21 CHMN. MAYES: Let's do that. Let's take an hour
- 22 lunch break and come back at 1:30 for the conclusion of
- 23 the case.
- 24 (A recess ensued from 12:28 p.m. to 1:45 p.m.)
- 25 CHMN. MAYES: Let's go ahead and go back on the

- 1 record. I know Commissioner Newman was asking
- 2 questions, and I know he will be here momentarily. He
- 3 had to take care of a personal matter. So we will go
- 4 back to, go to other questions. I don't know if my
- 5 colleagues have any specific questions but I have a
- 6 couple more.
- 7 Mr. Sundlof, or anyone who can take this
- 8 question, I thought it was an interesting question that
- 9 was asked by Member Youle, I think, about a possible
- 10 Cal ISO control of the project, dispatch from the
- 11 project if a California utility were chosen for or if
- 12 you signed the PPA, a PPA is with a California utility.
- 13 And I wasn't entirely clear with the witness' answer.
- 14 And maybe that was -- I don't know if that was
- 15 you, Mr. Nordholm, or somebody else. But was the answer
- 16 that Cal ISO wouldn't control dispatch if the power went
- 17 to a California utility?
- 18 MR. SUNDLOF: Chairman Mayes, maybe that's a
- 19 question that would be answered by Jerry Smith, who was
- 20 our witness on transmission issues --
- 21 CHMN. MAYES: Okay.
- MR. SUNDLOF: -- who is here.
- 23 CHMN. MAYES: Great. It would be great to have
- 24 Mr. Smith back.
- 25 MR. SMITH: Good afternoon, Chairman Mayes and

- 1 Commissioners. This is a question that I did not answer
- 2 on the record, but we did have a response to the
- 3 question.
- 4 The interconnection request is with Arizona
- 5 Public Service Company. So they will be the
- 6 transmission party that will control the scheduling over
- 7 the transmission system. As you know, historically the
- 8 only way that Cal ISO would have scheduling control of
- 9 the units is if the units are connected to a Cal ISO
- 10 transmission line.
- 11 CHMN. MAYES: Right.
- MR. SMITH: And certainly as originally
- 13 envisioned, the Palo Verde/Devers 2 would have
- 14 terminated at the same Delany switchyard. And that
- 15 would have provided access to Cal ISO to schedule the
- 16 units as Cal ISO units.
- 17 But at this stage, the implementation of this
- 18 project is not dependent upon the Cal ISO and the Palo
- 19 Verde/Devers 2 line and the intent by the project is to
- 20 seek interconnection and service to Arizona utilities.
- 21 CHMN. MAYES: Okay. And that's what I thought
- 22 the answer in the record meant, but I thought it was an
- 23 interesting question. And certainly those types of
- 24 issues will continue to be present for us as we go about
- 25 building transmission throughout the southwest and as we

- 1 go about building these projects for all of our states.
- I mean, you know, as I think was indicated by
- 3 the testimony in the case, it was interesting that
- 4 several Committee members asked questions about the
- 5 commerce clause issue. And possibly, Mr. Eberhart, I
- 6 don't know that it was you or maybe you and Mr. Wong who
- 7 raised issue that the power be used in Arizona. And I
- 8 appreciate -- I disagree with the notion that we should
- 9 place those types of limitations, and I don't even know
- 10 that you came to that conclusion, in fact, I think you
- 11 said you didn't necessarily, that we should necessarily
- 12 place those kinds of restrictions on use of the power.
- 13 But I appreciate the fact that you raised it because I
- 14 think it needs to be addressed. And certainly Arizonans
- 15 will expect the question of where the power is going to
- 16 be answered and those types of issues to be vetted at
- 17 the Line Siting level.
- 18 I wanted to ask the parties also, or the
- 19 applicant and maybe Mr. Eberhart, I think the Chairman
- 20 of the Line Siting Committee again raised the question
- 21 of whether there ought to be some provision in these
- 22 CECs regarding requiring the owner of the CEC to come
- 23 back to the Commission for approval if you were to sell
- 24 it or transfer it to another entity. And he raises, the
- 25 Chairman of the Line Siting Committee raises the

- question, well, what if some sovereign wealth fund of a 1
- 2 foreign country were to acquire or seek to acquire the
- 3 CEC. Now, clearly, if a sovereign wealth fund of Saudi
- 4 Arabia or Dubai or whatever were to seek to acquire one
- 5 of these CECs, we probably would want to know about it
- 6 and probably there might be circumstances where we would
- 7 want to have some say over it. Ultimately that was not
- 8 adopted in this case, Mr. Sundlof, I take it?
- 9 MR. SUNDLOF: That is correct.
- 10 CHMN. MAYES: Okay. And, again, the argument
- 11 against that is what?
- MR. SUNDLOF: Chairman Mayes, there were two. 12
- 13 The first is a practical one. And we are trying to,
- Starwood is trying to get this project built. 14
- imposition of a condition requiring a possible future 15
- approval without conditions or understanding is simply a 16
- 17 negative in financing. You know, the fanciers want to
- 18 know that the project can continue to run even if there
- 19 is a problem with the current owner. And so we did not
- 20 want to put a negative into the CEC that would affect
- the viability of the project. And Mr. Nordholm can talk 21
- 22 more about that if you would like.
- 23 The second, and I have talked a lot with
- 24 Chairman Foreman about the issue, and I understand it,
- under the current rules, the CECs are transferrable. 25

- 1 R14-3-213(D) said -- or (F) -- says upon notice filed
- 2 with the Committee and accompanied by an agreement on a
- 3 form supplied by the Committee in which the transferee
- 4 agrees with the terms, limitations and conditions
- 5 contained within a Certificate of Environmental
- 6 Compatibility, such certificate may be transferred to
- 7 any utility.
- 8 So there is the practical matter and there is
- 9 the matter of the rules. And I think those are the
- 10 reasons that the Committee declined to impose that type
- 11 of a condition.
- 12 CHMN. MAYES: Okay. APS did not participate in
- 13 the case, am I correct, Mr. Sundlof?
- MR. SUNDLOF: Chairman Mayes, you are correct.
- 15 And while you are mentioning APS, I want to correct a
- 16 possible misstatement or maybe a misunderstanding of
- 17 what I might have said.
- 18 The PPA with APS is not existent. There are no
- 19 active negotiations for a new one. There are periodic
- 20 contacts, but there are no active negotiations for a new
- 21 one. At such time as the EPC contract is in place and
- 22 Starwood is ready to break ground, it will, of course,
- 23 actively discuss with APS the possibility of
- 24 reinitiating these negotiations. But I wanted to be
- 25 clear that they are not going on at the present time.

- CHMN. MAYES: Okay. Well, and this -- all 1
- right. 2
- 3 MR. SUNDLOF: And I hope I answered your
- question; APS was not a party to this case. 4
- CHMN. MAYES: Yes, and I appreciate the 5
- clarification on the other issue. 6
- And I don't want, Ms. Alward, I don't want to go 7
- 8 outside the record in these questions, so stop me if it
- sounds like I am, please, at any time. 9
- But I do think it is relevant. And it puts us 10
- in a difficult position because we have had two cases 11
- 12 now where the issue was addressed by the Line Siting
- Committee of the PPA. I mean I know Mr. Eberhart 13
- addressed it and it was addressed in the case. 14
- answer was given that we are, well, we are just days 15
- away or we are weeks away from having a signed PPA or we 16
- 17 are weeks away from having in this case the EPC partner.
- And then we get to the open meeting and neither are the 18
- 19 case.
- And so I don't know -- I am trying to walk a 20
- line here in terms of what I can and can't address. 21
- But, you know, it strikes me that we could, and maybe 22
- the Commission is okay with this, but we could be about 23
- to sign, approve a CEC for a project that, you know, may 24
- or may not ever come to fruition. And it would be my 25

- 1 hope that it does very much. But there is no utility in
- 2 the room that is, that you are working with right now.
- 3 And you don't have the PPA. And you don't have the EPC
- 4 contract, or yet. So it is, it is a slightly awkward
- 5 situation, it strikes me.
- 6 MR. SUNDLOF: Chairman Mayes, we understand your
- 7 point of view. I think -- and we tried to address that
- 8 as well as we could in the testimony before the Siting
- 9 Committee.
- 10 The reality of the situation is these are hard
- 11 to do and we need to, our feeling is we need to find
- 12 viable, very strong companies like Starwood Capital, and
- 13 there are others, of course, that have the capability of
- 14 taking this forward and hope that it can happen --
- 15 CHMN. MAYES: Right.
- 16 MR. SUNDLOF: -- do what we can to encourage it.
- 17 CHMN. MAYES: Okay. Do you, for either of you,
- 18 do you have a sense of -- I know Mr. Nordholm had said
- 19 that you are very close to, you are in negotiations with
- 20 the EPC partner -- do you have a sense of an ETA on
- 21 that, I mean when that might happen? And then can you
- 22 file something in the docket with the Commission when it
- 23 does? And when you either have a PPA or when you are
- 24 close to having one, I suppose.
- MR. NORDHOLM: First of all, in terms of timing,

- 1 we actually hope and believe that we can make a choice
- 2 between a couple very viable options by the end of the
- 3 month. And the objective would be to have a documented
- 4 EPC around the end of January.
- 5 And if the impression from the testimony at the
- 6 time of the Siting Committee was that the actual EPC was
- 7 going to be signed within a couple weeks, if I
- 8 contributed to that, I am sorry, because that was never,
- 9 never the intention. That was never the expectation in
- 10 the month of October. Where we are today is where
- 11 actually we hoped to be today, and with a goal of having
- 12 it signed by the end of January.
- But in terms of a commitment to file an update,
- 14 obviously protecting, you know, that information which
- 15 was confidential for competitive purposes, we would be
- 16 pleased to cooperate in any way we can in that regard.
- 17 CHMN. MAYES: Okay. Well, I would request that.
- 18 And I would be fine with you filing that under seal if
- 19 it is necessary.
- 20 MR. SUNDLOF: Chairman Mayes, we will commit to
- 21 do that.
- 22 CHMN. MAYES: Okay. Are there other questions
- 23 on this? Commissioner Newman is not back yet. We
- 24 could -- I know he had some questions. We
- 25 could -- well, why don't we do this. Let's take --

- let's not take a break. It is too soon to take a break. 1
- 2 Do my colleaques have any other questions?
- 3 (No response.)
- CHMN. MAYES: No, okay. Well, I think that we
- are probably going to have to go ahead and vote it 5
- without any other questions. The only other option 6
- would be to table it and come back to it, which we could 7
- 8 do.
- 9 COM. PIERCE: Either way.
- Okay. Well, we will do that. 10 CHMN. MAYES:
- 11 Can you guys hold on for a few minutes? We are
- going to go to another item and come back to this. 12
- 13 MR. NORDHOLM: Okay.
- CHMN. MAYES: Stick around for a few miuntes. 14
- We are going to go to SolarCity and come back to you. 15
- It is all about solar, right, while we are on the 16
- subject? 17
- 18 (A recess ensued from 1:59 p.m. to 2:25 p.m.)
- Okay. We are back on Item No. 6 19 CHMN. MAYES:
- with the questions for the proposed Line 150. 20
- Commissioner Newman, I know you were asking questions. 21
- Yes, I was. First of all, I 22 COM. NEWMAN:
- wanted to thank the Chair for this brief recess from 23
- this matter. And now that we are back on I do want to 24
- continue with some of the questions about dry cooling. 25

- And as I said before, I was, to the extent possible, I 1
- was on the listen line listening to your questions, 2
- 3 which were a part of what I was going to be asking. So
- 4 I won't be repeating questions that you asked, for the
- That was part of, part of what I was going to 5
- go over with Mr. Nordholm. 6
- Again, Mr. Nordholm, we were just discussing dry 7
- 8 cooling. And you gave the company's position that the
- 9 percent cost is considering the PPA but it is a very 9
- competitive environment and that such costs could not 10
- only increase your own costs, it would change the PPA as 11
- written then, I suppose, with APS. And it goes to --12
- 13 and I am glad that Mr. Eberhart is here, former
- Representative Eberhart, because one of the reasons I 14
- was, I was asking these questions, and it is in the 15
- record, but this is the first chance, I think we are 16
- 17 going to get a chance to sort of interplay a little bit
- 18 between the Committee and this huge prospective project
- that I can tell you I personally take note of. I know 19
- all the Commissioners do. And I have been trying to 20
- find out about its present status. 21
- 22 So dry cooling is an important issue to me and I
- think it is to the rest of the Commission. And I know 23
- it is to the constituents of Arizona, because it, it 24
- deals with the issue of how much water you have to use 25

- 1 in a solar concentrator format as opposed to
- 2 photovoltaic.
- And, of course, even though the Harquahala
- 4 Valley has agricultural water underneath it, historical
- 5 use was growing melons. I think that's in the record.
- 6 You know, I know I get this question more often than not
- 7 when discussing solar, well, aren't we going to be using
- 8 too much water out there in the desert. And so while
- 9 there is an issue of cost, there is an issue of
- 10 scarcity, at least in the Harquahala Valley.
- Do you agree that the State of Arizona and the
- 12 Commission should be concerned about water scarcity when
- 13 planning even solar plants? Do you agree?
- 14 MR. NORDHOLM: Certainly I agree. I think we
- 15 have made the case for why for nearly two years we have
- 16 been going down the path for wet cooling for this
- 17 project, because of both the availability of water and
- 18 the fact we are going to be using significantly less
- 19 water than the current land utilization for the project.
- 20 But certainly it is a huge issue in the west and
- 21 becoming an even larger issue. We acknowledge that.
- 22 And as additional projects are brought forth, we are
- 23 very open to making decisions about what we should be
- 24 proposing in the context of public policy and debate.
- 25 COM. NEWMAN: The reason why I am not going to

- have any direct questions for David, but I wanted him to 1
- 2 join in whenever he wanted to in this discussion, but
- one of the things that I have learned since I have been 3
- here is that, you know, the Line Siting Committee has a 4
- 5 lot of important responsibilities. And they have a lot
- of important questions to ask when siting. And while I
- totally agree -- I said totally again; I must be 7
- becoming a valley guy -- but I agree that Harquahala 8
- Valley is by far one of the best places in Arizona to 9
- look for solar since it is in the Palo Verde network as 10
- well as being close to labor and good sun. 11
- 12 I have, I am having some regrets that we don't
- have a broader policy regarding cooling for not only 13
- solar plants but for all the plants in Arizona. 14
- of the, one of the issues, we addressed it earlier 15
- today, you might have been in the room, the Line Siting 16
- 17 Committee is a separate statutory authority and we
- appoint these gentlemen and ladies, who do a great job. 18
- But we never have time to talk about this issue, and it 19
- relates to your case for sure, at the Line Siting 20
- Committee and below. We usually don't attend; we are 21
- 22 not raising those issues. Here it was raised.
- And I am in touch with some folks, this is not 23
- on the record but I stated before, I am in touch with 24
- some folks who have information regarding other types of 25

- 1 cooling. And recently the State of Arizona, the Chair
- 2 well knows that the State of Arizona is going to attempt
- 3 to, I guess the Brewer administration along with DWR,
- 4 department of economic quality, the Corporation
- 5 Commission, and I am forgetting whom else, but we are
- 6 all going to be involved in some joint projects
- 7 regarding what is called hybridized cooling.
- 8 So I am sitting here today, and the PPA is off
- 9 the table for now. I am impressed by your confident
- 10 statements about your project. But am I -- I just
- 11 wanted to ask, you know, because this wasn't raised
- 12 below. It is hard for me to ask this. But, you know,
- 13 there is no PPA right now, so could, would a future look
- 14 at this be hybridized cooling, and how does that relate
- 15 to the Line Siting Committee authority?
- 16 CHMN. MAYES: Mr. Eberhart, do you want to --
- 17 MR. EBERHART: Thank you, Madam Chair,
- 18 Commissioner Newman. I think from the Line Siting
- 19 record, it was discussed. And I hesitate because I have
- 20 not examined the transcript precisely.
- 21 COM. NEWMAN: That's why I was hesitating.
- MR. EBERHART: So I don't want to say something
- 23 that I might be confusing with another case. But there
- 24 is in the application a page that's very instructive
- 25 regarding the groundwater use, that they can, this

- property can use. It is on page B-1-2 of the 1
- 2 application.
- This site is located in what is called an INA, 3
- an irrigation nonexpansion area, that is governed by 4
- 5 A.R.S. 45-440, which places limitations on how much
- groundwater they could use. And in the application, 6
- 7 they point by point show that they have met all of those
- criteria for groundwater pumpage. And in a generalized 8
- fashion, when you take irrigated land out of production, 9
- 10 irrigated agricultural land out of production and use it
- for industrial, the uses, the groundwater use is almost 11
- 12 always going to go down, which is a benefit to the
- state, I think, as far as the groundwater recharge and 13
- so forth. Obviously a photovoltaic type situation uses 14
- much less water because their water usage is primarily 15
- just to clean the mirrors and things like that. But in 16
- 17 this case, this is an existing agricultural usage, and,
- while there are some limitations, those limitations are 18
- pretty broad as far as how much groundwater they can 19
- So within the existing statutes, they meet all of 20
- 21 the requirements.
- 2.2 COM. NEWMAN: Well, at the risk I am not going
- to go off the record here, but this was good for my 23
- purposes to demonstrate the interrelated issues that we 24
- have with the Line Siting Committee and being on, 25

- sitting up here reviewing this after the fact, there 1
- will be just sort of a point of public interest for all 2
- 3 concerned that there will be some attempt by the state
- to talk about this. And I am certainly interested in 4
- So it, it -- I am, you know, even though you give 5
- me very good reason and I understand from the record 6
- 7 about cost and the fact that it is a place where water
- is available within reasonable means, we are 8
- getting -- I am feeling the pressure, not the pressure, 9
- 10 I am feeling the need to explore what DWR is bringing to
- us on hybridized cooling. 11
- 12 So, again, we are going to have to vote on this.
- This is sort of what the Chair was talking about earlier 13
- in her line of questioning. You know, we are in this 14
- situation again where a PPA has blown up through no 15
- fault of Starwood. And it looks like it might be 16
- getting close, but, you know, again, Madam Chair, 17
- another huge \$2 billion project in which the discussion 18
- of dry cooling versus hybridized cooling is not really 19
- on the table for us. 20
- And so it is like is this the cart before the 21
- horse sort of hearing on this issue of dry cooling of 22
- hybridized cooling. I feel as if, at least in my 23
- position as Commissioner, that I have a higher standard 24
- to ask these water questions. 25

- 1 CHMN. MAYES: Sure. And let me tell you where I
- 2 am coming from. You know, I certainly agree with your
- 3 interest, share your interest in having dry cooling and
- hybridized dry cooling addressed. In fact, I am in the 4
- process of writing a letter to my colleagues about this 5
- issue. And I think we should address it generically. 6
- 7 And I feel really confident that the Line Siting
- Committee is going to be addressing it, and I think they 8
- did in this case. 9
- 10 I think this case just was one that presented
- 11 facts and circumstances that didn't really call for it.
- 12 And when we have these cases, there is clearly going to
- be, you know, a debate about whether we are willing to 13
- pay that premium associated with dry cooling and where 14
- it is appropriate to call for that premium and to accept 15
- 16 the premium in order to save water. And, you know,
- clearly that's going to be more salient in cases 17
- involving undisturbed land, BLM land, state trust land, 18
- you know, more arid parts of the state; although, the 19
- entire state is pretty arid. And I really think the 20
- Committee recognizes that and will address it; although, 21
- you know, probably our comments today will only further 22
- sharpen that pencil and sharpen that instinct. 23
- But as for DWR, I know they are interested in 24
- it. We received a letter, I think, two years ago from 25

- Herb Guenther about this. And Laurie Woodall is in the 1
- audience and she was the Chairman of the Line Siting 2
- 3 Committee. And she is nodding her head that I am right
- about this. But we received a letter then from him that
- he was interested in seeing dry cooling addressed. So I 5
- know they are interested in that. I am sure it will be 6
- 7 an issue that will be brought up in our Blue Ribbon
- 8 Committee that our Commission is part of with DWR.
- I am sure it will be addressed by the Line Siting 9
- Committee. And certainly if it is not, my guess is 10
- future cases' Commissioners won't feel comfortable 11
- voting for projects without it having been addressed. 12
- 13 COM. NEWMAN: Madam Chair, that's -- I am glad
- you spoke up, because that's the colloquy I wanted to 14
- have on the record for everyone to understand. And I 15
- mean I am going to, I am looking, actually I had, I met 16
- 17 with Director Guenther not too long ago about this
- issue. And I also mentioned it to the DEQ, one of the 18
- DEQ liaisons who I had lunch with just last week, that 19
- we all need to be working together on this so that the 20
- Line Siting Committee and the Commission and potential 21
- vendors out there, you know, companies need to know that 22
- 23 this is a big point with at least one of the
- Commissioners. It sounds like the Chair is also 24
- concerned. I know we are all concerned about water use. 25

- 1 That's the feedback that we get.
- 2 My information -- I will stop there with the dry
- 3 cooling questions. My information is that there is
- 4 technology out there that could be very helpful. I have
- 5 been in contact with a person named Mr. Powers out of
- 6 San Diego, I believe, who is one of the country's
- 7 experts on dry cooling. And he is willing to come to a
- 8 proposed workshop, if we ever have it, on that subject,
- 9 or if it fits into another subject, he would be
- 10 available on his own dime to advise, because he is
- 11 actually one of the best people in the country. But I
- 12 thank the Chair for that.
- And I wanted to ask some questions about the
- 14 viability of your company and a bit what happened with
- 15 the term, I am not quite sure I understand, but the
- 16 contract portion of this that was supposed to be done by
- 17 a niche of only a couple of companies, not a couple but
- 18 probably a list of 10 to 15 companies in the country can
- 19 handle such business.
- Do you want to describe why the project fell out
- 21 after a highly publicized introduction?
- 22 MR. NORDHOLM: Madam Chair and Commissioner
- 23 Newman, we did have a setback in September when we were
- 24 not able to execute our full EPC. And the reason for
- 25 that, as we publicly stated, was that the risks

- associated with EPC, and that is the types of damage 1
- 2 provision and other forms of liability on an EPC
- contractor, given the size of the project and the 3
- relative newness of the technology, were in the end 4
- 5 deemed to be an unacceptable risk balance. We were
- really in a position where we had to regroup, which 6
- 7 included the termination of the PPA.
- The project in many respects, though, has 8
- continued to go ahead in that we have continued to make 9
- excellent advances in permitting. 10
- And I would note in response to your prior 11
- statements that, you know, were new technology 12
- requirements to be imposed on this project, it would set 13
- us back more than a year and many millions of dollars 14
- and would, would force us to rethink whether we could 15
- proceed on that basis. So I just want to get on the 16
- 17 table that these are expensive decisions that are being
- made. But in --18
- COM. NEWMAN: Stop right there. So you are 19
- saying 9 percent of \$2 billion, that's what dry cooling 20
- would cost? 21
- MR. NORDHOLM: If, if we had to increase, if we 22
- had to change the technology, it would require that we 23
- begin the permitting process and make amendments to 24
- permitting. The process would back us up a year and 25

- many dollars and would force us -- I am a fiduciary for 1
- our investors' capital -- force us to think whether this 2
- 3 was a good investment. As it is today, we consider it
- to be a very good investment, which is why we continue 4
- to very aggressively pursue this project. We have made 5
- advancements to permitting on our transmission 6
- interconnection process. We have a deal. We have a 7
- 8 loan quarantee that was filed for last summer and where
- we passed the part one hurdle and have now been invited 9
- 10 into part two.
- And, as I mentioned earlier today, during the 11
- time that we have been working on this project, new 12
- 13 engineering procurement construction firms have emerged
- that are highly motivated to this business and see this 14
- as one of the most interesting projects simply because, 15
- as a couple was stated to us, this is probably a year 16
- 17 and a half ahead of most of the ones that are on the
- board in the United States and can actually be done as a 1.8
- 2010 project, not a 2011 or 2012 project. 19
- So in many respects we have made great advances 20
- in this project. And, yes, the situation last fall was 21
- 22 a setback. I think I have explained why and I explained
- what our path forward is and why we will remain very 23
- optimistic, very confident even about this and why we 24
- are continuing to expend millions of dollars to make 25

- 1 this project a reality.
- 2 COM. NEWMAN: And I heard a little bit of
- 3 discussion on the land line radio about export versus
- 4 import power. People -- the Chair was asking those
- 5 questions. I was thinking about them as well. I am not
- 6 going to go ask that question.
- But I will ask, with all the jobs that it will,
- 8 it could create with the investment, investment chain of
- 9 events that could happen, the causation, the
- 10 investment -- I forgot, there is a term of art I am
- 11 looking for -- but the investment producing more
- 12 investment, that it would be a wonderful thing to happen
- 13 in Arizona. And I do think it would be. And so I am
- 14 prone to vote yes on this today to move it along, but
- 15 only partly. The biggest, one of the biggest reasons
- 16 would be because you appeared and sort of provided this
- 17 continuity on the issue.
- 18 Can I ask you, you said that you hold various
- 19 people's investment funds. What exactly is, what is
- 20 your company and what is your role in holding people's
- 21 funds?
- MR. NORDHOLM: Sure. Yes, certainly, Madam
- 23 Chair and Commissioner Newman. Starwood Energy is part
- 24 of the Starwood Capital Group. We are about a
- 25 20-year-old private equity fund where investors who, in

- 1 the case of Starwood Energy, are interested in
- 2 participating in investments in high voltage
- 3 transmission, which is one of our areas of focus; solar,
- 4 which is an area of focus. In fact, this week we are
- 5 closing a 60 megawatt photovoltaic project that's moving
- 6 ahead actually in Ontario of all places --
- 7 COM. NEWMAN: Ontario, Canada, not California.
- 8 MR. NORDHOLM: Yeah.
- 9 -- and natural gas-fired generation. So
- 10 investors who want to participate in this type of
- 11 investment give us discretionary management of their
- 12 funds for a period of ten years.
- 13 COM. NEWMAN: And these private investors are in
- 14 North America, Europe, all over the world, or how would
- 15 you characterize it?
- 16 MR. NORDHOLM: They are global but concentrated
- 17 in North America.
- 18 COM. NEWMAN: In North America. And the holding
- 19 company for this firm, or how are you -- are you -- is
- 20 it privately held? Is it publicly traded?
- 21 MR. NORDHOLM: It is privately held. Barry
- 22 Sternlicht is the founder and chairman. Underneath the
- 23 management company there are -- there is a public
- 24 company, for example, that is under the management. It
- 25 is called Starwood Property Trust. It was a recent IPO

- this year, but it is one of a series of investment 1
- vehicles. 2
- COM. NEWMAN: I think I heard of it. That's one 3
- 4 of the reasons why I asked you.
- MR. NORDHOLM: Starwood Hotels and Resorts was 5
- created by Starwood Capital and spun out as a public 6
- company, as an example. 7
- 8 COM. NEWMAN: Madam Chair -- okay.
- 9 CHMN. MAYES: We do need to move along.
- One last, let me ask one last question. 10
- project which is on the screen here involves a short 11
- transmission line. And Mr. Eberhart described it. One 12
- 13 question that I have, and, you know, maybe this is a
- 14 question that could be, that we need to be thinking
- about and contemplating, and maybe the Committee does as 15
- well, is, and this may be a question for Staff: 16
- tracking all of these radial transmission lines that we 17
- 18 are approving associated with especially solar projects?
- And, Mr. Olea, I know I talked to you behind the 19
- scenes about the possibility of doing some sort of 20
- mapping where we map the CECs that we have granted. 21
- don't think it has ever been done in Arizona. We have 22
- 23 granted a lot of CECs for both solar projects, and they
- are sort of all starting to get clumped in the same 24
- general geographic area, and we are approving these 25

- 1 gen-tie lines.
- It would be, I think, constructive for not only
- 3 the Line Siting Committee but also for the Commission to
- 4 be able to visualize everything that has been done and
- 5 is being done, because we have a lot of CECs out there
- 6 that haven't been built yet but have been granted.
- 7 So, is that possible? Is that something that we
- 8 could do? I know there might be some security issues
- 9 around that, but it seems like it would be helpful to
- 10 know, you know, what we had out there, because even in
- 11 this sort of general geographic area, I know the
- 12 Commission has recently approved another solar project
- 13 and another gen-tie line.
- MR. OLEA: Madam Chair, Commissioners, we are
- 15 actually working on that per your request that you had a
- 16 couple months ago. And so we are putting that together.
- 17 It is a little difficult because some of these CECs
- 18 don't have a real good description as to where the line
- 19 goes. So it is going to be a pretty general map. We
- 20 are actually working on that to put on the current map.
- 21 We will just do it on a different layer.
- 22 CHMN. MAYES: And the current map is currently
- 23 constructed transmission?
- 24 MR. OLEA: Right, the lines that are built. And
- 25 so we will put this on a different layer. And as soon

- 1 as we get something, we can pass it out to the
- 2 Commissioners for their use, because along with the map
- 3 we currently have, we don't pass that out to the public
- 4 because of the security issues.
- 5 CHMN. MAYES: Could we give that to the Line
- 6 Siting Committee as well?
- 7 MR. OLEA: That would be up to you.
- 8 CHMN. MAYES: Oh, okay. Maybe we can talk about
- 9 that at a Staff meeting --
- 10 MR. OLEA: Yes.
- 11 CHMN. MAYES: -- just for their purposes,
- 12 because they are, I mean since they are getting the
- 13 first level review of this, it would seem it would be
- 14 good for them to know that as well. It might generate
- 15 questions at the Line Siting level as well.
- 16 MR. OLEA: It is something we may want to talk
- 17 about with Legal and yourself.
- 18 CHMN. MAYES: Okay. All right. If there are no
- 19 other questions, Commissioner Pierce...
- 20 COM. PIERCE: Madam Chair, I move Utilities
- 21 Item 6, Sample Order No. 1.
- 22 CHMN. MAYES: Okay. Commissioner Pierce has
- 23 moved U-6, Sample Order No. 1, because we don't have any
- 24 orange paper on this matter.
- 25 If there are no other questions or comments,

- 1 Madam Secretary, please call the roll.
- 2 SECRETARY BERNAL: Commissioner Kennedy.
- COM. KENNEDY: Madam Chairman, for the record, I
- 4 am not voting no, but I am voting aye for solar and more
- 5 jobs for Arizona.
- 6 SECRETARY BERNAL: Commissioner Stump.
- 7 COM. STUMP: Aye.
- 8 SECRETARY BERNAL: Commissioner Newman.
- 9 COM. NEWMAN: I actually agree with Commissioner
- 10 Kennedy, that, as I said before, I thought this was a
- 11 very promising project and was disturbed when I read a
- 12 couple months ago one of the principals falling out of
- 13 the project.
- I thought it was really good to have one of the
- 15 main representatives of the company come here today and
- 16 I appreciate it. It is very, very helpful. And I am
- 17 going to vote yes.
- I think the Harquahala Valley is one of the
- 19 places in Arizona, if not one of the principal places in
- 20 Arizona, where we are going to be known worldwide for
- 21 both concentrators and photovoltaic and whatever new
- 22 technology that our professors at the U of A and ASU and
- 23 NAU can dream up. And I know that there is some of that
- 24 technology out there. And I really look forward to
- 25 hearing from the company in the future regarding its

- 1 plans for Harquahala Valley and would encourage our
- 2 utilities, from the rural co-ops on down, on up as you
- 3 might say, to participate.
- 4 This kind of financial opportunity does not come
- 5 to Arizona very often. One of the questions I was going
- 6 to ask but I will just state it, I know we are in
- 7 competition, for example, with China and other
- 8 developing countries for this technology as well and
- 9 just recently was listening to Tom Freedman and a couple
- 10 of other economists who say that, unless we invest in
- 11 this technology here, especially in Arizona where the
- 12 sun is really a perfect sun to raise power, if you
- 13 would, then, you know, this country is not going to meet
- 14 its obligation with regard to clean energy.
- 15 So I support this plan. And I urge APS and SRP
- 16 and whoever to come up with enough partners to make it a
- 17 viable plan. And I think that -- I am glad that the
- 18 Committee agreed with that.
- 19 And just a last statement on dry cooling. I do
- 20 got to tell you, I heard what you said today. I have
- 21 some other arguments that counter that but that's,
- 22 that's not why we are here today. But, please, if we as
- 23 a Commission and if the state want to go forward with
- 24 some sort of water conservation programs for solar
- 25 concentrators, that I would ask the company to take

- notice of that and put it into their prospectus for the 1
- 2 PPA.
- And with that, I vote aye. 3
- SECRETARY BERNAL: Commissioner Pierce.
- 5 COM. PIERCE: Ave.
- SECRETARY BERNAL: Madam Chair Mayes. 6
- CHMN. MAYES: Very briefly, I wanted to agree 7
- very much with Commissioner Kennedy in her explanation. 8
- We didn't talk about it but the record reflects that 9
- 10 there would be a thousand jobs created by this project
- if it were built out fully. And that's why it was so 11
- 12 frustrating to me when I learned that Lockheed Martin
- had walked away from the project. It was really in a 13
- way heartbreaking. And I certainly wish Starwood the 14
- best in finding a replacement partner for that company. 15
- You know, it is interesting. It just highlights 16
- the fact that the challenge right now for these solar 17
- projects, which we are all so much in favor of, is not 18
- regulation. I mean we are getting our job done. We 19
- are, we are fulfilling our side of the bargain and the 20
- obligation and the duty, the Line Siting Committee is 21
- working wonderfully, the Commission is approving 22
- projects, but, rather, the financing. And, you know, 23
- the financial community, the banks, the equity partners, 24
- tax equity partners really need to come back into this 25

- 1 space and step up to the plate. So that's what needs to
- 2 happen for these projects to be built.
- I wanted to thank the Line Siting Committee 3
- again for very, very good questions. I thought the 4
- record was very complete. We didn't even get to talk 5
- 6 about the waterfowl issue, which was also addressed.
- 7 Every time you think you have seen it all, there is
- another issue that gets addressed in one of these cases. 8
- 9 So that's great. And it shows again that we are very
- sensitive to the Arizona Game & Fish Department. 10
- 11 And I keep thinking to myself, just as an aside,
- why do we not have them on the Line Siting Committee. 12
- They were, I think, at one point and they are not 13
- anymore. And they really should be on the Committee. 14
- 15 But they are very much a participant in these cases.
- 16 And I appreciate that. And we will address dry cooling
- going forward no doubt. 17
- 18 So I vote aye.
- By your vote of five ayes and zero nays you have 19
- passed U-6. 20
- 21 (TIME NOTED: 2:57 p.m.)

22 23

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| 1  | STATE OF ARIZONA ) ) ss.                                |
|----|---|
| 2  | COUNTY OF MARICOPA )                                    |
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| 7  | I, COLETTE E. ROSS, Certified Reporter No.              |
| 8  | 50658 for the State of Arizona, do hereby certify that  |
| 9  | the foregoing printed pages constitute a full, true and |
| 10 | accurate transcript of the proceedings had in the       |
| 11 | foregoing matter, all done to the best of my skill and  |
| 12 | ability.  |
| 13 |   |
| 14 | WITNESS my hand this 21st day of December,              |
| 15 | 2009.   |
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| 19 | Caute C. Ron  |
| 20 | COLETTE E. ROSS<br>Certified Reporter                   |
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